

Message Text

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PAGE 01 TEHRAN 12637 220712Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 089284 /13
R 220620Z DEC 76
FM AMEMBASSY TEHRAN
TO USDOC WASHDC
INFO SECSTATE WASHDC 0553

UNCLAS TEHRAN 12637

E.O.11652: N/A
TAGS: BBSR IR
SUBJ: WTDR/FTI

REF: USDOC 10176, USDOC 16029, USDOC 19237, USDOC 19238

1. IRAN 2. CNTRY CODE: 507 3. SER NO:
4. NATIONAL IRANIAN OIL COMPANY (NIOC)
4A. CODE: K 4B. CODE: A 4C. CODE:
5. TAKHTE-JAMSHID AVENUE
6. TEHRAN, IRAN
7. ESTABL: 1951 8. EMPL: 16,570 9. SIZE: (18-X) VERY LARGE
10. REPUTATION: (22-X) GOOD
11. SELLS AND DISTRIBUTES ITS PRODUCTS THROUGHOUT THE WORLD
12. RPT DATE: 12/76
13A. 29110/034 MFG.DIST.EXP OF PETROLEUM REFINING
14. CONTACT: DR. MANUCHEHR EGHBAL TITLE: CHAIRMAN & MANAGING
DIRECTOR
15. CABLE: NAFTMELLI 16. TELEX: 2514 TEL: 6151
18. FINANCIAL REFS: BANK MELLI IRAN
19. TRADE REFS: NA
20. AGENCY REPS: NA
21. THE NATIONAL IRANIAN OIL COMPANY IS AN INDEPENDENT GOVERNMENT
AGENCY. TI IS AN UMBRELLA FOR A LARGE NUMBER OF SUBSIDIARY AND
JOINT VENTURE COMPANIES. (NUMBERING APPROXIMATELY 38), AND EACH
OF THEM HAS THEIR OWN PROCUREMENT SYSTEMS. SUPPLY OF "BASIC" MAT-
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ERIALS, THAT IS THOSE UTILIZED DIRECTLY IN THE LIFTING AND PROCESSING
OF PETROLEUM, GENERALLY PROCURED BY OSCO (OIL SERVICES COMPANY)
LOCATED AT SHAH AVENUE, PASSAGE MOUSTOFIZADEH, TEHRAN, HEADED BY
GEORGE LINK, WITH OFFICES IN AHWAZ, KHUZESTAN PROVINCE, SUPPLY
OF NON-BASIC ITEMS (UTILIZED IN SUPPORT SERVICES, ETC) SUCH AS
ENGINEERING SERVICES FOR CONSTRUCTION, CONTRACTING, PRE-FAB HOUSING

AND RELATED ITEMS, ETC. GENERALLY PROCURED THROUGH NIOC ENGINEERING AND CONSTRUCTION DIVISION, TAKHTE-JAMSHID, ENGINEER EHSANOLLAH BUTORABI.

THE OFFICES CITED ABOVE GENERALLY PREFER TO DEAL DIRECTLY WITH SUPPLIERS RATHER THAN THROUGH AGENTS. ALTHOUGH PRE-QUALIFICATION NOTICES MAY BE WIDELY DISSEMINATED FOR CONSTRUCTION PROJECTS, THE TENDER PROCESS IS MORE APT TO BE INVITATIONAL, COVERING FIRMS WHOSE EXPERIENCE AND REPUTATION ARE WELL-KNOWN, BOTH TO IRANIAN MANAGEMENT AND TO THE WIDE SPECTRUM OF HIGHLY-TRAINED EXPATRIATES WHO ARE EMPLOYED DIRECTLY OR AS CONSULTANTS TO VARIOUS ENTITIES WITHIN THE NIOC GROUP.

22. PREPARED BY: D.B.KASHANI APPROVED BY: D.E. WESTLEY
AT AMEMBASSY TEHRAN
HELMS

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NNN

Message Attributes

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